

REALITY solutions

Creating long lasting relationships

Focusing on Support Services, Effective Software Solutions, Robust IT Infrastructure, and Innovative Marketing updates to transform our customers experience with market leading software and services.

Sage 200 Project

Background:

Adepta Engineering are an organisation which specialises in supplying manufactured parts for various industries, and also provide items for the window cleaning market, including water purification and water storage.

Adepta Engineering were using Sage 50 v2013 their customer base was increasing and Sage 50 was becoming unstable with the amount of transactions. Adepta looked at various solutions as a small business with no real need for a fully functional accounting package, such as recording sales via the internet shop. Adepta decided to go with Sage 200 in the end as we could get continuity and flexibility as the business continued to grow

Step 1:
Project Scoping,
Onboarding &
Planning.

Step 2:
Implementation
and System
Customisations

Step 3:
Onsite Go-Live
assistance,
Training & Support

“ Reality Solutions Limited was recommended to us by our Accountants in Grimsby, Pelhams. We were clueless at the time. ”

Adepta Engineering



“ As we had used Sage before, the migration was fairly painless. The team at Reality were always at the end of the phone to help us sort out problems. ”

Adepta Engineering

What results have you seen since implementing our product/solution?

This is too difficult for us to quantify, as the business keeps growing due to our own ability to manufacture our products thereby reducing the cost – it has helped us to measure the cost savings made of course, and gives us the ability to record sales for any individual accurately.

Have you received any help or support since the initial implementation?

Upgrades are constantly available, and glitches occur. The Reality team are always around to help out when we struggle, even if there are no particular solutions they help to develop a work around.

What would you tell others who might be considering our product? Would you recommend this company's services?

I would recommend this solution as it appears to be just as good as others on the market. The information you require for accounting, profit calculation and costing of manufactured goods is there, although you have to know what you're looking for to find it as it's not always as straightforward as I would like. It is important to have knowledgeable advisors to hand to guide you through the use of this product.